



# Walk-Care Ltd.

## Mobilization & Exercise Device for Motion Disabled People

## Seeking Strategic Partner

**Background.** One out of every 300 persons is a paraplegic, who must perform daily exercise to prevent deterioration of bones & muscles or to regain walking ability following a stroke or prosthetic implant. Walking is the most important exercise for paraplegics as it prevents osteoporosis, enables vertical blood circulation, strengthens muscles and keeps the patient's body in shape to allow for future treatments

Most paraplegics do not perform essential exercises since walking exercise machines are stationary, expensive (over \$350K) and require trained personnel to operate.

**Solution.** Walk-Care has invented a self-operated mobilization and exercise device which acts as a walking-exercise device as well as a sleek and compact electronic wheelchair.

Unlike other wheelchair solutions which support its users in an upstanding position, Walk-Care enables patients to stand up or walk freely at will - while being securely supported. Walk-Care's device is unique among all other solutions by enabling all-day mobility and physiotherapy activity, thereby providing clinical benefits derived from both the upstanding position and actual walking.

**Walk-Care's revolutionary device combines walking, lying and standing via an affordable self-operated full mobilization device, to paraplegics and individuals with motor disabilities.**

### WALK-CARE's Unique Features.

- Performs unassisted walking.
- Converts from sitting to standing and/or lying down.
- Enables self-harnessing within seconds.
- Enables safe and easy transfer to and from bed.
- Is affordable to private consumers.
- Provides 0-100% weight-load adjustment on user's legs.
- Is compact and collapsible.

**Competition.** There are no devices which combine the mobility of a wheelchair with walking and standing. Wheelchairs which convert to a standing position do not allow for moving the legs, while the walking assistance devices are stationary, expensive and require the assistance of several trained personnel.

**Marketing.** The U.S. is a \$20 billion market, with over 1 million people who need walking exercise and rehabilitation and 9,000 rehabilitation facilities. Similarly, there are 1.8 million potential users in Europe and Japan, and an additional 10,000 rehabilitation facilities.

**Business Model.** Walk-Care is seeking to partner with a large company in the wheelchair, rehabilitation or medical device industry that has the ability to quickly bring its product to market. Walk-Care anticipates over \$300 million in sales by its 5<sup>th</sup> year of operations.

### Development and Company Status.

Walk-Care has developed and built **a fully functioning prototype** and has further designed a commercial end-user-level unit. Walk-Care is seeking to raise \$2 Million to cover its forecasted business-plan activity, including all required regulatory and reimbursement processes.

## Walk-Care Ltd.

Walk-Care Ltd.  
22 Hamelacha St.  
P.O. Box 11372  
Rosh Haayin, 48091 Israel  
**Tel:** +972 54 490.3821  
**Website:** [www.walk-care.com](http://www.walk-care.com)  
**Email:** gabel@walk-care.com

### ■ KEY PERSONNEL

#### **Jacob Gabel, Founder, CEO**

An aeronautics engineer with extensive experience in development, marketing and management, in private companies (Rafael Ltd, Automotive Industries Ltd. and others) and the Israeli Air Force (Lieutenant Colonel, Ret.).

#### **Adi Wolenfeld, Founder, CTO**

A mechanical engineer with experience in numerous engineering projects.

#### **Yossi Bornstein, Director**

CEO of Shizim Group, Former General Manager of Bristol-Myers Squibb (Israel), one of the top 10 international pharma companies in addition to heading numerous other Israeli life-science organizations.

### ■ MILESTONES

Founded: November 2006  
International WO patent filed  
Completed proof of concept: 2008  
Received grant from Israel Office of the Chief Scientist.  
2008: Awarded 1<sup>st</sup> place in "Life Science Start Up Competition 2007" as most promising initiative of 2007.

### ■ CONTACT INFORMATION

**Jacob Gabel**  
Tel: +972 54 490.3821  
E-mail: gabel@walk-care.com